



**Partner Logo** 



# Decrease Your Inventory and Increase Your Bottomline

Maintaining a vast inventory of equipment for seasonal workers to use is an expensive proposition. Not only does the inventory have to be stored, it has to be kept in top working condition at all times. In order to address what has become a key business challenge for many of our customers, Vocollect Global Services has created a rental program designed to provide equipment for one to three months, to address seasonal fluctuations.

Existing Vocollect users can purchase equipment to cover their every day needs - then by renting the additional equipment needed for peak selling seasons - they can reduce the total cost of ownership and improve their return on investment.

# Key Program Highlights •

The rental program has a variety of benefits for Vocollect users in addition to eliminating the need to purchase and store additional units for peak seasons. The benefits of the Vocollect Rental Program include, but are not limited to:

- Flexible rental lengths, offering a minimum one month to a maximum of three months.
- Configuration of the rental units to match your existing equipment. Once the
  rental period is over, you simply ship the units back to Vocollect where it will be inspected
  and any configuration changes made will be 'wiped clean' before being returned to
  the rental pool.
- All rental units are covered under an extended warranty which provides replacement coverage for any defective units.
- Renting equipment can be funded via OPEX instead of CAPEX budget.
- The ability to reserve equipment for future use allows customers to plan/budget effectively.
- Rental units include temporary use software licenses that are designed to expire after the rental period ends. (At the end of the rental period, you will need to reload your original licenses.)

### **Program Overview**

The Vocollect Rental Program was created for existing Vocollect users who experience increases in the number of voice-equipped mobile workers due to seasonal peaks and don't want to purchase incremental equipment.

### **Program Components**

The Vocollect Rental Program is comprised of the following hardware and software components:



#### Software

All necessary software licenses including VoiceClient®, VoiceCatalyst®, VoiceConsole®, and VoiceLink® or VoiceDirect® (if applicable) are included as part of the equipment monthly rental fees for the mobile devices.

The rental program does not include consumables such as batteries, belt clips, and stabilizer straps - these items must be purchased separately. In addition, the program is not an alternative purchasing method for new users. As outlined above, it is intended to support the seasonal peak needs of our existing users.

# **Ordering Guidelines**

To begin the process, existing customers need to contact your Vocollect Certified Partner or Vocollect Strategic Account Manager to obtain the necessary forms - the Vocollect Rental Agreement and Vocollect Rental Request. Once the forms are completed and returned to your Vocollect contact, they will submit them to the appropriate Vocollect team to begin processing.

It should be noted that rental orders are not guaranteed to be fulfilled until Vocollect acknowledges the request and confirms it with a commitment to rent. Fulfillment of rental program orders is based purely on available units and Vocollect requests a one month lead time for each rental program opportunity.



Vocollect Rental Program www.vocollect.com Vocollect Rental Program www.vocollect.com

# Improved Accuracy. Increased Productivity. Real Business Results.

In the complex supply chain industry, accuracy and productivity are of paramount importance. The proven track record of voice in driving quantifiable performance improvements has made it a natural fit for process reengineering efforts to solve key business challenges. Vocollect, a business unit of Intermec, is the number one provider of end-to-end voice solutions for mobile workers worldwide, helping customers achieve a higher level of business performance. Learn more about Vocollect by visiting our website at www.vocollect.com.

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Partner Information



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