



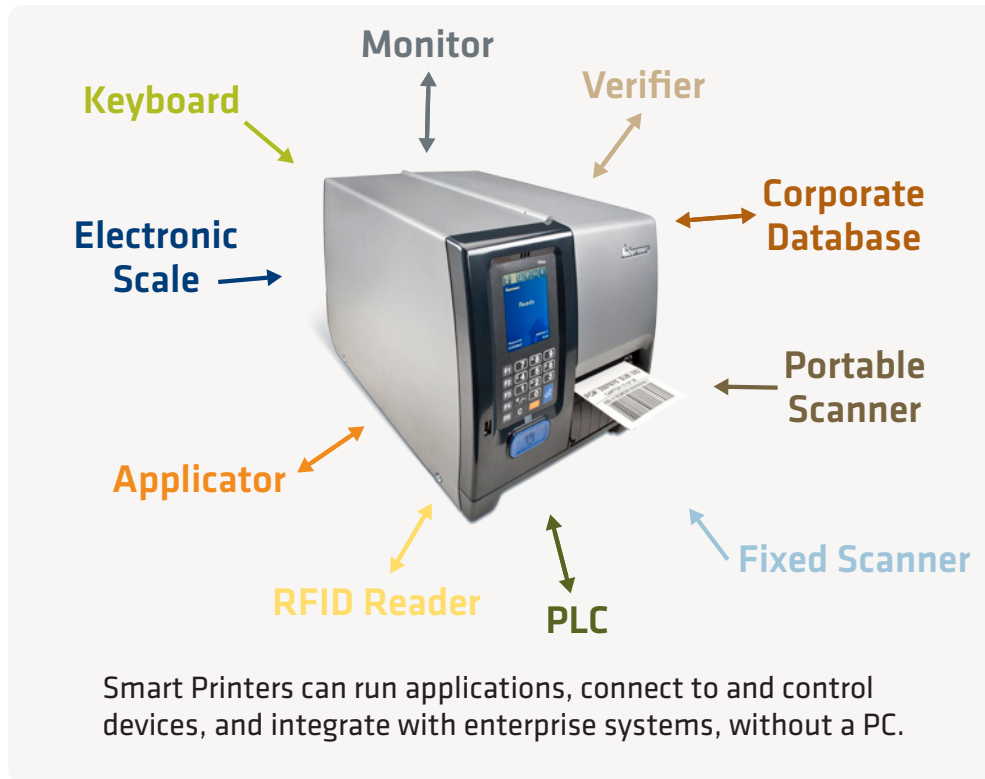


| MID-RANGE PRINTERS | | | | |
|--------------------------------------|--|---|--|---|
| Description | Industrial mid-range printers. Typically 2,000 to 7,000 labels per day. | | | |
| Target Applications | DC-Warehouse, Manufacturing, Transportation and Logistics, Consumer Goods and Public Sector. Applications include compliance labeling, manufacturing WIP, asset management, high volume shipping labeling, inventory control labeling and transportation ticketing | | | |
| Primary Printer(s) | Intermec PM43/PM43c | Zebra ZM400 | Datamax M Class , Mark II | Printronic T4M |
| |  |  |  |  |
| Models Available | PM43 (4") standard size and PM43C (4") compact version, both with 2 U/Is (Touch and Icon) | ZM400 (4") and ZM600 (6"), 1 graphic UI | 1 size, 4" ONLY, 1 Graphic UI | 1 size 4" ONLY, 1 Graphic UI |
| Differentiators | <p>Superior User Experience – Only color, multi-lingual touch screen or icon UI (both are tamper proof)</p> <p>Innovative Device Monitoring – Only multilingual web page loaded on every printer to ensure easy remote device management from computers, tablets or smartphones; no touch configuration</p> <p>Programmable – With ability to directly connect standard USB keyboard, scale or other peripherals for application customization and process efficiencies</p> | | | |
| Resolution | 203 / 300 / 406 dpi | 203 / 300 / 600 dpi | 203 / 300 / 600 dpi | 203 / 305 dpi |
| Weight | PM43C 27lb (12 Kg) PM43 34lb (15 Kg) | 32 lb (15 Kg) | 45 lb (21 Kg) | 33 lb (15 Kg) |
| Programing Language | Fingerprint, IPL, DPL, ZPL (All in the printer) | EPL, ZPL (Emulation available only for download) | DPL, IPL, ZPL (All in the printer) | PCPL, ZPL, TCPL, DPL, IPL, SPBL (All in the printer) |
| Media Handling | Intuitive and Easy – Double-clutch ribbon unwind supports ribbons wound in or out. Colapsible – ribbon core as an option allows ribbon Take-up with or without core | One way ribbon unwind limits ribbon choices, Ribbon Take-up coreless ONLY | Double clutch ribbon mechanism | Double clutch ribbon mechanism, Ribbon Take-up with core ONLY |
| Serviceability | Magnetic Quickmount™ printhead enables easy replacement, max uptime | Tools required for printhead replacement | Tools required for printhead replacement | Tools not required for printhead replacement |
| Internet Protocol | IPv4 and IPv6 supported for investment protection as standard feature | IPv6 external Option | IPv4 Only | IPv4 ONLY |
| CCX / WiFi | The only CCXv4 and WiFi certified Industrial Printer | No CCX or WiFi certification | No CCX or WiFi certification | No CCX or WiFi certification |
| Device Management | Smart Systems, Wavelink Avelanch support management of other IN devices, Multilingual Web Page standard on every printer for configuration or 1:1 management | ZebraNet Bridge enterprise (printers ONLY), Basic Web Page with limited functionality | NetTire CT (Setup utility ONLY) | PrintNet Enterprise suite |
| Durability | Rugged cast aluminum printer, some plastic parts with industrial strong media door that can be opened upwards or removed if needed. Media door can be locked to protect expensive media | Some plastic parts, Not industrial media door unflexible opening upward only | rugged cast aluminum printer | Some plastic parts |
| Maximum Print Speed | 200dpi (12IPS) – 300dpi (12IPS), 400dpi (10IPS) | 200dpi (10 IPS), 300dpi (8 IPS), 600dpi (4 IPS) | 200dpi (12IPS); 300dpi (10IPS), 600dpi (6IPS) | 200dpi (10IPS) – 300dpi (10IPS) |
| Smart Printing | Fingerprint - Standard Feature | ZBI - Option available | MCL - Option available | none |
| Communications | Ethernet, Serial, USB 2.0, USB Host X 2 (Standard) Parallel, 802.11 b/g/n +BlueTooth (Option) Double Serial, Double USB H, Industrial cards | Parallel, Serial, USB 2.0 (Standard) Ethernet, 802.11 b/g (Options) | Parallel, Serial, USB 2.0 (Standard), Ethernet, 802.11 a/b.g, USB Host, SDIO (Options), GPIO | Parallel, Serial, USB (Standard) Ethernet, 802.11 b/g (Options) |
| Printhead Replacement Program | Buy Intermec printers and media and get free printhead for life | | | |
| Total Solution | Part of complete Intermec AIDC Solution: Printers, Media, Scanners, RFID, Mobile Computer, Software, and Service. USB Boot/Hub X 2 enables easy integration of scanners, keyboards... | Incomplete solution. No USB Hub/Boot | Incomplete solution. | Incomplete solution. No USB Hub/Boot |

SMART PRINTING

Streamline & improve your customers' printing operations



- Improve your customers' bottom line by eliminating PC costs and complexity
- Deliver simple, error-proof solutions that increase customer confidence and retention
- Leverage two decades of proven, reliable label printing solutions expertise
- Partner with a worldwide network of Smart Printing solution providers who have installed thousands of successful applications.

THE iFAST PROGRAM

The easiest way to migrate your customers to Intermec

- Sell more Intermec printers into competitive accounts with iFAST – a rapid response and escalation program designed to remove printer language compatibility from the sales equation
- The Intermec Fingerprint Application Simulations Team – iFAST – provides dedicated, pre-sales support to make drop-in competitive replacements easier than ever
- Take advantage of Intermec Industrial Printers' user-selectable DPL and ZPL simulations

Please visit the Intermec INSider for more information.